

PAAVAI COLLEGE OF ENGINEERING
DEPARTMENT OF MECHANICAL ENGINEERING
SOFT SKILLS PROGRAMME ON “NEGOTIATION TACTICS AND STRATEGIES”

Held on 01.06.2022

EVENT REPORT

Name of the Event : Soft skill Program on “**Negotiation Tactics and Strategies**”

Date of the Event : 01.06.2022

Number of participants : 120

Resource Person : Ms.S. Kavya,
Senior Test Analyst,
Cognizant Technology Solutions,
Coimbatore.

Co-ordinator : Mr.P.Rajesh,
Assistant Professor,
Department of Mechanical Engineering,
Paavai College of Engineering,
Pachal, Namakkal.

Venue : Board room

Event Description:

"**Negotiation Tactics and Strategies**" is a dynamic Soft Skills program tailored for Engineering students, focusing on essential negotiation skills that are valuable in both academic and professional settings. The students will learn how to approach negotiations confidently, understand key tactics to reach mutually beneficial agreements, and practice real-world scenarios to sharpen their skills. This event empowers students to navigate complex situations with poise and effectiveness.

A GLIMPSE OF THE EVENT



Soft skill Program on “Negotiation Tactics and Strategies” conducted on 01.06.2022